



LUKOIL
OIL COMPANY

PJSC LUKOIL

www.lukoil.com

COMMERCIAL INVOICE

SELLER: PJSC LUKOIL			BUYER: PT. TELADAN MAKMUR JAYA		
ADDRESS: 11 Sretensky Boulevard Moscow Russia 101000			ADDRESS: Komp. Nagoya New Town Blok E. No.13 Lubuk Baja, Batam		
TEL: +74956274444 +74956289841 FAX: +74956257016			TEL: +62 812-3377-6977 +62 821-1103-6359 Fax: +xxxxxxxxxxxxx		
DATE: 08.05.2020		VALIDITY: 12.05.2020	INVOICE NUMBER: RULUK/00755711		
TANK ID: FTS011-12-13-14			TRANSACTION CODES: RULUK/INPTL/JP54/011931		
TANK TERMINAL: RUSSIA-ROTTERDAM			TERMS AND CONDITIONS OF PAYMENT TITLE TRANSFER OCCURS AT: DAY BEFORE COLLECTION PAYMENT TERMS: MT103-TT		
QUANTITY	COUNTRY OF ORIGIN	PRODUCT DESCRIPTION	PRODUCT GRADE	PRICE PER UNIT GROSS	SUBTOTAL (USD)
TOTAL GROSS WEIGHT					
1,000,000 BBL	RUSSIAN	AVIATION FUEL OIL	JP54	SXXX USD	TBA
CURRENCY CODE:	USD	PJAAV00 MINUS	\$7/\$5 USD	TOTAL CARGO VALUE	SXXXXXXXXXX USD
PAYMENT TERMS: MT103-TT			TERMS OF TRADE: FOB/FIRST TRAIL ORDER		

SELLER'S BANKING DETAILS (OPTIONAL)

BENEFICIARY BANK: BANK NAME: OJSC SBERBANK
BANK ADDRESS: 19 VAVILOVA ST 117997 MOSCOW RUSSIA
ACCOUNT NAME: PJSC LUKOIL
ACCOUNT NUMBER: 40702810738401117651
BANK SWIFT CODE: SABRRUMM

TERMS AND CONDITIONS

- Buyer issues an official ICPO and company certificate of registration
- Seller issues product passport, availability of product, commercial invoice (CI) for the available quantity in the storage tank and ICC warning letter to buyer
- Buyer signs and returns the commercial invoice and ICC warning letter with tank storage agreement (TSA) as proof of tanks storage availability and NCNDA/IMFPA signed by all buyer groups
- Seller programs injection and issues to buyer the listed below documents

- Unconditional dip test authorization (DTA)
- Fresh SGS report inspection
- Injection report
- Certificate of origin
- Product passport (analysis test report)
- Notarized and endorse (NCNDA/IMFPA)
- Authorization to sell and collect (ATSC)
- Tank storage receipt (TSR)

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- (Optional) buyer SGS team re-conducts dip test inspection on the product in seller storage tanks on buyer expense
- Upon successful dip test inspection, buyer pays for total product value and seller immediately transfer the title of product ownership to buyer with all export documents
- Seller immediately commences injection of the product into buyer's tanks or chartered vessel
- Seller pays all intermediary involved in the transaction within 72 hours

APPROVED AND ENDORSED BY: PJSC LUKOIL

Mr. Oleg Pashaev
S.Vice President, Sales and Supplies
PJSC LUKOIL RUSSIA
Date: 08.05.2020

<http://www.lukoil.com/Company/CorporateGovernance/ManagementCommittee/OlegPashaev>

ENDORSED AND APPROVED BY BUYER

PT. TELADAN MAKMUR JAYA

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