



COMMERCIAL INVOICE

SELLER INFO		BUYER INFO	
Company name: PJSC LUKOIL Address: 101 000, Российская Федерация, г. Москва, Срегенский бульвар, 11 Representative: Mr. Oleg Pasheav Tel/fax: +7 (925) 643-73-43 Email: oleg.pasheav@lukoil.com		Company name: Address: Attention: Title: Phone: . Email:	
PRODUCT	RUSSIAN AVIATION JET FUEL (JET A1)		
QUANTITY SPOT LIFT	2 000 000 BARRELS FIRST LIFT x PER MONTHLY CONTRACT AGREEMENT		
UNIT PRICE	GROSS \$65 / NET \$63		
TOTAL	\$63 X 2,000,000 = \$126,000,000		

Contract No	Invoice Number	Issue Date	Expire Date
LUK-TBA/FOB-03443/822-RUJA1	0042JETA1/086CI/2021	03/08/2021	07/08/2021
Payment terms	Terms & Conditions		Date of Delivery
MT103 WIRE TRANSFER	FOB		AS INJECTION SCHEDULE
Destination	Goods origin	Method of delivery	Inspection
ROTTERDAM	RUSSIA	PIPELINE / VESSEL	SGS, INTERTEK
Loading port	Injection Period	Injection company	Specification
Vladivostok,Primorsk,Ust-Luga,Rotterdam	TBA	Transneft	Standered

SELLER'S BANK INFORMATION
 BANK NAME: AO ALFA-BANK
 BANK ADDRESS: VARSHAVSKOE SHOSSE, HOUSE 160, MOSCOW 117405
 ACCOUNT NUMBER:40702840502270000086
 ACCOUNT NAME: PJSC LUKOIL
 SWIFT CODE: ALFARUMM

11, Sretensky Boulevard, Moscow, Russia, 101000.
 ОКПО 00044434 ОГРН 1027700035769
 ИНН / КПП : 7708004767
 oleg.pasheav@lukoil.com
 vyachselav.verkhov@lukoil.com
 www.lukoil.com



BUYER'S BANK INFORMATION

BANK NAME:
 BANK ADDRESS:
 ACCOUNT NUMBER:
 ROUTINE NUMBER:
 ACCOUNT NAME:
 SWIFT CODE:

TRANSACTION PROCEDURE

- Seller's Official Representative Issues Soft Offer and buyer send ICPO, Company.
- Seller issue Commercial Invoice (smoke) according to the buyer requirement, buyer sign and return the CI with acceptance letter.
- Upon seller receive of the buyer signed CI+ACCEPTANCE LETTER, seller issue buyer this below POPP. * Irrevocable commitment to supply, *Product availability in seller tank, *Certificate of origin, *TSA+TSR with ATV
- 1st Option. Buyer verify the seller PPOP and extend seller tank for 2days to enable buyer dip test the product in seller tank.
- 2nd Option. Buyer provide seller with his TSA for verification, upon seller verification of buyer TSA seller confirm the tank farm via email, buyer provide seller with TSR+ATI to enable seller transfer the product into buyer tank.
- Upon successful dip test of the product, Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller Pays commission to all Seller side intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.

ACCEPTED AND AGREED WITHOUT CHANGE

By signing this agreement, both parties (seller & buyer) are agreeing to abide by the term and conditions of this agreement and shall come to effect on the same day after the seller official confirms, executed, and acceptance.
 This Commercial Invoice is considered a binding contract and it is a legal document for both parties (seller & buyer) whose are signing below.
 Hereby acknowledge that both parties are agreeing and accept that electronic signatures and as good as hand signatures and it will be bind both parties until this contract is fully full filled and satisfaction by both parties.
 Hard copies can be exchanged by both parties (buyer & seller) through Fed Exp. or DHL, but if electronic mail (Email) is/are still as good as the original and the hard copies as long as signed and sealed by both parties (buyer & seller).
 By their signatures below, the Parties are verifying they are authorized signatories of their firm and each opportunity to review with their legal counsel and has Understood, Agreed and Accepted this Commercial has had adequate Invoice effective as of the date stated above and signed the date shown herein below.
 All Parties to this Commercial Invoice hereby agree to be bound by the Terms and Conditions stipulated herein and further state that their respective representatives have full authority to execute this document.
 EDT (ELECTRONIC DOCUMENT TRANSMISSIONS) SHALL BE DEEMED VALID AND ENFORCEABLE IN RESPECT OF ANY PROVISION OF THIS COMMERCIAL INVOICE AND THIS COMMERCIAL INVOICE IS DEEMED VALID AS A BINDING CONTRACT.

IN WITNESS WHEREOF the parties hereto have set their hands and seal the day and the year set out in this Agreement.

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SELLER: PJSC LUKOIL REPRESENTED BY: MR. OLEG PASHEAV. TITLE: V.P Sales & Supplies.	BUYER: REPRESENTED: TITLE:

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